



LALA LAJPATRAI
Institute of Management

PROSPECTUS

MMS

**MASTER OF MANAGEMENT
STUDIES**

2023





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INTRODUCTION



LALA LAJPATRAI VISIONARY PAR EXCELLENCE

Lala Lajpatrai was one of the foremost freedom fighters and was born on 28th January 1865 in Dhudike Village in Ferozpur District of Punjab. Lala Lajpatrai was known for his single minded zeal and devotion to the Indian Nationalist cause. Whilst, the rest of the Indian Leaders bowed before the British rule, he took up the battle and challenged the might of the British Empire for which he had to pay the ultimate price with his life.

From a management perspective, he believed in India's economic regeneration and eventual resurgence as an economic power. Lalaji was fearless and candid in expressing his view. Lalaji was an educationist, a visionary and a pioneer who gave shape to India's education system. He played a major role in India's struggle for independence and patriots like him can never be forgotten. When Lalaji died on 17th November 1928, Mahatma Gandhi, the father of the nation in his tribute to Lalaji exclaimed, "Men like Lalaji cannot die as long as the sun shines in the Indian Sky". We are eternally indebted to Lalaji and we feel proud, honoure and inspired that his august name graces our institution.



INTRODUCTION

VISION

Our aspiration is to provide dynamic high calibre management education to serve business & industry and bring about social transformation.

MISSION

To provide an affordable opportunity for diverse group of students and other stakeholders to learn by integrating education, internship and research.

To provide a multi-dimensional inter-disciplinary teaching-learning environment including on-line learning opportunities which would inculcate continuous learning habits among the students.

To create and leverage opportunities in floor training, upskilling possibilities via development programmes, research and consultancy to establish and nurture linkages with industry and society.

Empowering management graduates to cultivate a global mind-set which would significantly contribute to the growth of Indian business environment and equitable social structure.



INTRODUCTION

DR. KAMAL GUPTA - Ph. D. **THE ARCHITECT - OUR CHAIRMAN**

Dr. Kamal Gupta, Founder Chairman, of Lala Lajpatrai Institute of Management reflects a fine example of Charles Darwin's famous Observation. "It is not the strongest of the species that survive, not the most intelligent, but the ones who are the most responsive to change." Dr. Kamal Gupta is a fine example of Darwin's profound theory. Taking the Institute to greater heights, Dr. Gupta became the Founder Chairman of the Management Institute which was started in 1995. His dedication and concerted efforts helped the Management Institute to grow from a raw novice to a full fledged State-of-the-Art Institute. He undertook the cumbersome process of revamping the Institute by creating appropriate infrastructural facilities, improving course content, introducing new and relevant courses, establishing appropriate linkages between courses offered and job markets. Dr. Gupta stresses on small concentrated batches rather than cluttered and oversized classrooms. He focused on improving the infrastructure by upgrading the entire infrastructure with State-of-the-Art technology. He emphasizes that, "The golden rule is to never compromise on quality". Dr. Gupta being closely associated with the Institute is a live force for incessantly inspiring the students to learn. He believes that there is no age gap on learning and acquiring knowledge and Dr. Kamal Gupta himself strengthens this belief. The fact words are as good as deeds is evident from the Ph. D. Degree that was awarded to him by the University of Mumbai in 2008. Thus, he sets a fine example for students and staff of the Institute in terms of the constant self-motivation that he imbibes to learn, encourage and inspire. His advice to the youth of today is "To climb the coveted ladder of success, one must acquire the appropriate skills, knowledge and attitude needed for exploiting the available opportunities. Once this is achieved, the world is your oyster".



INTRODUCTION

DR. HARVIND J. BHASIN

DIRECTOR, PH.D. MMS (MARKETING) B.COM

Dr. H. J. Bhasin is a well-known Marketing Professional with more than 17 years of Corporate Experience and 30 years of experience in the Teaching Industry. Dr. Bhasin has completed his Master of Management Studies from Welingkar Institute of Management, Mumbai. He holds a Ph.D. degree in Business Policy and Administration. Presently a Ph.D. guide, approved by the University of Mumbai, he has been mentoring research scholars in their field of research.

Dr. Bhasin started his career with International Best Foods (an HUL Enterprise) as a marketing trainee and eventually started his own business venture in the area of cold chain management. He has also held senior positions previously at various Educational Institutions and spearheaded their accreditation processes. He has served as a Founder Director of Viva Institute of Management, Virar and Director of Sheila Raheja School of Business Management and Research, Bandra, Mumbai. He has been appointed as Chairman by the University of Mumbai for various subjects at Graduate and PostGraduate level. His inherent keenness to interact with young minds and endeavour to sculpt their thinking process encouraged him to get into the teaching profession. Ever since, he has been influencing, inspiring and motivating students at graduate as well as post graduate level through his teaching dynamics and enthusiasm.

Currently he is the Director of Lala Lajpatrai Institute of Management. Here he intends to build, along with high quality academics, a good placement structure for our students who are stepping into the Industry. With his strong marketing background, his major focus is on Brand building of LLIM along with a rich research culture.



INTRODUCTION

Dr. V. B. ANGADI

PROFESSOR, M. A. PH.D. (ECONOMICS)

FORMERLY DIRECTOR DEAP - RBI.

Global Economic environment as well as economic environment in India is witnessing spectacular changes. In particular India's services sector in terms of its contribution to GDP growth and also in terms of its share in the international business is remarkable. It is increasingly realized that the knowledge based society is absolutely necessary for rapid economic development. The global playing field is being levelled by the technological revolution and paradigm shift in the policy regime all over the world. The forces of tradition, culture and commitments to preserve national identity have caused the regime change in the corporate approach to international business. Multinational companies are trying to widen their mission and role. In consequence, "They think global and act local". In short, appropriate knowledge, skill and attitude have emerged as significant driving forces in the present context of globalization and liberalization. In response to the above mentioned changes, Lala Lajpatrai Institute of Management (LLIM) maintains a fine balance between high academic quality and professional relevance provided by close interaction with the corporate world. A strong interface with the world of business is therefore, as much a requirement as a strong growth potential. LLIM attaches particular importance to the creation of an effective learning environment that favours the development of students' managerial and entrepreneurial skills and fosters their sense of global responsibility. The endeavor of Lala Lajpatrai Institute of Management is to evolve its system of education to equip the students with necessary knowledge and skill for facing the challenges of an emerging brave new world. Attempts are being made to groom young minds to be dynamic, flexible and adaptable to changing business environment. We are proud to place on record with deep sense of appreciation the patronage that the corporate world has accorded to LLIM. We also note with pride that our management students who are recruited by Standard Chartered Bank, HSBC Bank, ICICI Bank, Dena Bank, SIDBI Venture, Citi Bank, Pantaloons, Crisil, HDFC Securities, Bank of India, Union Bank of India etc. are reported to be very good performers in real work situation. An illustrative list of good performers includes: Mr. Sharad Ahuja, AVP-Kotak Securities; Mr. Ajit Singh Bhatia, Regional Business Manager - Wipro Infotech; Mr. Jeetesh Bhatia, Citi Bank (Bahrain); Ms. Anjali Bose, Manager Credit-UTI Bank; Mr. Vishal Gupta, AVP-DSP Merrill Lynch. I am confident that the corporates would continue to extend their full support to our Placement Manager and his team in their endeavor for better placements.





INTRODUCTION

RAJEEV GUPTA - M.M.S. (Marketing)

THE CATALYST - OUR CHIEF OPERATING OFFICER, CAREER & GUIDANCE CELL

Rajeev Gupta, started his professional career as a Citibanker and later joined Standard Chartered where he was instrumental in a number of initiatives. With the wealth of a Foreign Banking Career spanning 11 years. Rajeev joined the Indian Financial Markets in 2001.

In the Stock broking space, Rajeev worked with prominent Stock broking companies such as Religare Capital Markets Limited, Fortune Financial Services Limited & LKP Securities essentially heading the Institutional Sales Teams. After joining LLIM in 2014, as the Chief Operating Officer of the Career and Guidance Cell, there have been process oriented changes & improvements to the functioning of the Placement Cell. The LLIM Career & Guidance Cell this year has a final placement ratio of 98%. The inflow of recruiters has been the best ever and the training & learning programs offered to the LLIM students prior to their final placement has aided the overall numbers immensely. With an expanded and motivated team the LLIM Career & Guidance Cell is looking forward to newer heights.

According to him the new generation of students aspire to be entrepreneurs & capable leaders. The pathway to achieving this level is lined with opportunities that need to be capitalized, which can only happen with a balanced approach.





THE INSTITUTE

DOCTORAL PROGRAM

Situated in the swanky Mahalaxmi area, in close proximity to the Commercial hub of South Mumbai, Lala Lajpatrai Institute of Management is set in the tranquil surroundings next to Haji Ali Sea Face.

It offers a serene atmosphere for the management students to pursue their education in the best ambience with the most optimal resources at their disposal.

Lala Lajpatrai Institute of Management offers the MMS-Master of Management Studies (Two years full time) course, approved by the All India Council for Technical Education (AICTE), New Delhi. The Institute is affiliated to the University of Mumbai and recognized by Government of Maharashtra.

The Doctoral Program (Ph.D.) of University of Mumbai is offered at the Institute and is visualized to contribute significantly to the knowledge management process at LLIM. It is also identified as a totally enriching and mutually rewarding experience for the doctoral scholars and guides a like.





THE COURSE

MMS - MASTER OF MANAGEMENT STUDIES

The objective of this program is to prepare individuals to develop into Managers for tomorrow as per the needs of the industry. The two year duration course is offered on a full-time basis. The MMS Program prepares students with the skills, knowledge and strategic perspectives essential for the leadership of business anywhere in the world. The course is intellectually demanding and is being taught by faculty who encourage active student participation in the classrooms through presentations, case discussions, etc. The curriculum, in the first year is common for all & in the second year students opt for specialization viz Marketing, Finance, Human Resource Management & Operations.

SELECTION PROCEDURE

Admissions are open to all students who have a Bachelors Degree from a recognized University with a minimum score of 50 percent and have appeared for the qualifying Common Entrance Test (CMAT / XMAT / SNAP / CET / NMAT / GMAT / ATMA). After Test, the students have to undergo Group Discussion & Personal Interview. The Institute follows the directions laid down by the Government of Maharashtra & University of Mumbai for the intake of students. The intake is strictly on the basis of Merit received by the student in Common Entrance Test (CET).





THE COURSE

MMS - FIRST YEAR COURSES COMMON TO ALL THE GROUPS (CORE PAPERS) - (INTERNAL ASSESSMENT)

FIRST YEAR FIRST SEMESTER

1. Introduction to Creativity & Innovation Management
2. Perspective Management
3. Managerial Economics
4. Organizational Behaviour
5. Business Statistics
6. Financial Accounting
7. Operations Management
8. Negotiations & Selling Skills

FIRST YEAR SECOND SEMESTER

1. Marketing Management
2. Financial Management
3. Operations Research
4. Human Resources Management
5. Business Research Methods
6. Business Environment
7. Entrepreneurship Management
8. Legal & Tax Aspects of Business

SECOND YEAR THIRD SEMESTER

FINANCE	HR	OPERATIONS	MARKETING
1. International Business	1. International Business	1. International Business	1. International Business
2. Strategic Management (UA)	2. Strategic Management (UA)	2. Strategic Management (UA)	2. Strategic Management (UA)
3. Financial Markets & Institutions	3. Compensation & Benefits	3. Supply Chain Management	3. Product & Brand Management
4. Security Analysis & Portfolio Management	4. Competency based HRM & Performance Management	4. Materials Management	4. Sales Management
5. Corporate Valuation & Mergers and Acquisitions	5. Labour Laws & Implications on Industrial Relations	5. Service Operations Management	5. Consumer Behaviour
6. Financial Regulations	6. Trainings Development	6. Operations Analytics	6. Marketing Strategy
7. Derivatives & Risk Management	7. HP Planning & Application of Technology in HR	7. Manufacturing Resource Planning & Control	7. Service Marketing
8. Banking & Financial Service Institutions	8. Personal Growth Laboratory	8. International Logistics	8. Retail Management
9. Summer Internship	9. Summer Internship	9. Summer Internship	9. Summer Internship

SECOND YEAR FOURTH SEMESTER

FINANCE	HR	OPERATIONS	MARKETING
1. Project Management (UA)	1. Project Management (UA)	1. Project Management (UA)	1. Project Management (UA)
2. Final Project-3 Nos. General Management Functional Specialisation Social Relevance Electives	2. Final Project-3 Nos. General Management Functional Specialisation Social Relevance Electives	2. Final Project-3 Nos. General Management Functional Specialisation Social Relevance Electives	2. Final Project-3 Nos. General Management Functional Specialisation Social Relevance Electives
3. Venture Capital & Private Equity	3. OD and Change Management	3. Operations Outsourcing & Offshoring	3. Trends in Marketing



FACULTY



FULL TIME FACULTY

The Institute seeks to develop professionals of competence and value, & puts its synergic efforts through its faculty in achieving the same. The mixed blend of faculty comprises of Academicians & eminent personalities from the Industry



DR. HARVIND J. BHASIN

DIRECTOR, PH.D. (MANAGEMENT) MMS (MARKETING) B.COM

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Welingkar Institute of Management, Mumbai. He holds a Ph.D. degree in Business Policy and Administration. Presently a Ph.D. guide, approved by the University of Mumbai, he has been mentoring research scholars in their field of research.

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FACULTY

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DR. V. B. ANGADI

PROFESSOR, M. A., PH.D. (ECONOMICS)

He has to his credit total 50 years of experience in industry Academics. He is having varied experience in Academics, Applied Research and Administration.

He started his career as a lecturer and later became HOD and the Principal of the Graduate College. He had a long stint with Reserve Bank of India in various capacities such as Research Officer, Assistant Adviser and Director. He was a member of Faculty at the Prestigious Bankers Training College of RBI and worked in some of the operational department of the Bank. He retired as Sr. Director-Dept. of Economic Analysis and Policy of RBI. He was also visiting fellow at Department of Economics in Princeton University, New Jersey, USA for his post Doctorate Studies. He was nominated for a 10 weeks Seminar on Macroeconomic Policy & Management conducted by the Harvard University USA and visited as a part of study program to Bundes Bank, Frankfurt and Swiss National Bank, Zurich. He is a well known researcher and his articles are published in various University publications, leading journals including Economic and Political weekly, Journal of Institute of Bankers, RBI occasional papers, Pragnan of NIBM, Southern Economist, University Journals etc. His articles are also well received by different financial papers like Business Standard, Financial Express and Economic Times. He has also conducted seminars and workshops related financial sector and has presented his several Research papers in National Level Seminars organized by renowned Institutes including National Institute of Bank Management, Bankers Training College, Universities, Bank Economists Meets and Research Institute and 16 researchers worked under his Supervision 12 have been awarded Ph.D. degree by the University of Mumbai.



FACULTY



DR. ASHA AGGARWAL

STUDENT'S COUNSELLOR

M. COM, PGDPC, PH.D.(MANAGEMENT)

Associated with the Institute for last 16 years in the capacity of Counselor. She is instrumental in understanding and overcoming the problems faced by the students and is a favourite personality among them.



DR. C. SATYANARYANA

PROFESSOR, M.M.S, L.L.B, PH.D (MANAGEMENT)

He is having 8 years of Industrial Experience and 23 years of Teaching and Research Experience. He has worked in various Institutions as a Director for more than 16 years. He is a Research Guide at Dr. D.Y. Patil University since

2011 and also in BITS Pilani 4 students completed Ph.D., under his guidance. He has conducted consultancy assignment at Cotton Corporation of India and Reserve Bank of India during his tenure at BVIMSR. He received Excellent Director Appreciation Certificate from Indian Overseas Bank in the year 2019. He has written more than 25 articles in the National and International Journals. He was Chief Editor for International Journal for Yadavrao Tasgaonkar College of Engineering and Management. He was also Associate Editor at Sibaca Journal of Management. He as a Mentor and has been a guide to more than 5000 students at various Business Schools. He has arranged and managed National and International Conference at various Institutes as a Director.

FACULTY

**DR. SURESH SUVARNA**

ASSOCIATE PROFESSOR & HOD (CAREER AND GUIDANCE CELL)
B.COM., MHRDM, PH.D. (MANAGEMENT)

He has more than 22 years of rich experience in corporate as an AVP-Corporate Services and 9 years of teaching experience. He is our approved and recognised faculty for the MMS degree course by the University of Mumbai. He has presented and published research articles in various journals. He heads the career and guidance cell and leads the placement team and ensures a high performance and result driven culture. He creates and sustains strong placement tie ups with relevant organisations.

**DR. NEETU SINGHWAL**

ASSISTANT PROFESSOR & HOD (FINANCE)
B.COM, M.COM, M.M.S,(FINANCE) PH.D. (MANAGEMENT)

Prof. Singhwal, has 1 year corporate experience and was working with Appco Group as Financial Analyst and 13 years of teaching experience in areas of Financial Accounting, Financial Mgmt., Financial Markets & Institutions, Cost & Mgmt. Accounting in addition to teaching, she is actively involved in conducting Cultural program and Extra Curricular Activities. She is approved faculty of Mumbai University. She had published many research papers in national and international UGC CARE Journals.



FACULTY



DR. N. BALASUBRAMANIAN
ASSISTANT PROFESSOR & HOD. (OPERATIONS) B.SC, M.B.A.

Information Technology & Management Consulting Professional of 33 years of Corporate and Consulting experience. 10 Years of full-time teaching experience. Bala worked in executive management position including

Director/COO/ GM level with reputed Indian and MNC companies in providing solutions to global giants and governmental departments worldwide. Represented companies in International and National forums. He has rich experience in global delivery of enterprise solutions across many industry domains, international marketing & relationships, strategizing, business setting up of delivery centres, management consultancy, corporate management, process compliances and technical & management training. He has 13 years of teaching experience in B-Schools & Corporate academy. Alumnus of LUMBA, IIM Ahmedabad and NITIE. Certification in Data Science and publications in Web of Science, UGC and technical publications. Conducted international events, national seminars, and workshops.



DR. A. BALASUBRAMANIAN
ASSISTANT PROFESSOR & HOD (MARKETING)
B.SC, B.SC, (TECH) FROM ICT, M.M.M (JBIMS)
PH.D (MARKETING),

He has 29 yrs of multidisciplinary experience in production, projects, Marketing and international business with various corporate houses. Has travelled widely abroad to Europe, UK and Far East countries for international business for various companies.

He has 17 yrs. of teaching multidisciplinary management subjects for MBA and Partime MBA courses. Was Joint Director of a Management institute for two years.

FACULTY

**PROFESSOR ANUSHA R. PATIL**

ASSISTANT PROFESSOR & HOD (HUMAN RESOURCES)
M.A. (PSYCHOLOGY)

Prof. Anusha Patil has 21 years of experience in Education with exposure to both industry and academia. She is a Gold Medalist in Psychology and a Life Member of Bombay Psychological Association. Passionate about teaching and sharing knowledge, her work are as include designing curriculum and pedagogy, consultancy, research, counselling and mentoring.

Associated with LLIM since 2001, she has been working in various roles including Head of Department-Human Resources, Coordinator Internal Quality Assurance Cell, Chairperson of Women Development Cell, Convener of Faculty Development Programmes / Seminars / Workshops, International Conference.

Recently, she has been nominated as Innovation Ambassador of MHRD's Innovation Cell, Government of India. Prof. Anusha Patil to her credit has served as an evaluator of Government of India's, Ministry of Human Resources TOYHACKATHON. She has been recognized as a subject expert in areas of Organizational Behaviour and Human Resources by AICTE. Prof. Anusha Patil has contributed in AICTE's Student Learning Assessment Project as a technical expert / moderator / reviewer. She is part of many Committees at various academic bodies including AICTE and Mumbai University and many more. Prof. Anusha Patil is associated with a few prominent NGOs working in areas of Public Governance, Civil Society, Women Empowerment and Value Education



FACULTY



DR. M GOWRI SHANKAR

ASSOCIATE PROFESSOR

BSC. (MATHEMATICS), MBA (MARKETING)

UGC - NET (MANAGEMENT), PH.D. (MANAGEMENT)

He has more than 20 years of experience in teaching reputed management institutes of Mumbai. He has experience in teaching multidisciplinary subjects like Operations Management, Operations Research, Service Operations Management, Supply Chain Management, Business Statistics, Business Research Methods and Quantitative Models. He is our approved full time faculty and a recognized PG teacher for the MMS degree in the subject of Management Studies by University of Mumbai. He is a recognized Ph.D. guide in Management Studies by University of Mumbai. Expertise in data analysis and handling research projects using SPSS.



DR. GAUTAM TREHAN

ASSOCIATE PROFESSOR, PH.D. (MARKETING MANAGEMENT)

Dr. Gautam Trehan is an Associate Professor in Lala Lajpatrai Institute of Management Mumbai, with almost 19 years of industry experience in Pharmaceuticals, FMCG, Food Processing industries, and 10 years of teaching experience, he has written over 20 plus articles and various research papers for national and international conferences and Journals (UGC Care, Scopus, ABDC Journals) Patent, Book on Strategic Management (3rd edition).

He has completed his Ph.D. and Master in Marketing Management with distinction from University of Mumbai.

FACULTY

**DR. KIRAN S. KAKADE**

ASSOCIATE PROFESSOR, PH.D. (MANAGEMENT SCIENCE),
MBA. (HRM), M.C.A., LL.M

Dr. Kiran S. Kakade, is a Management, Technology and Legal professional with passion for consulting and training, specialized in ERP Solution, HR Technology, Legal Technology, and Learning and Development. He has 13 years of rich academic and Industrial experience in some of the leading business schools in Mumbai like TISS, TIMSR, GNIMS and MIT World Peace University, Pune. His research area of interest is mainly application of Artificial Intelligence in HR and Law. He has attended various National and International conferences, Faculty Development Programs, Workshops and Seminars. He holds 6 patents and has more than 50 research papers published in ABDC and Scopus publications. He is passionate about teaching and has spearheaded a lot of initiatives for the holistic development of students on campus.

**DR. PRAMOD NANDARDHANE**

ASSOCIATE PROFESSOR, PH.D., MBA

He has 15 years of Teaching and 15 years of Industrial Experience. He has guided two PhD students and one student who Completed a Ph.D. under his guidance. Total of 18 publications on his credit and also presented more than 25 papers at various National and International Conferences. His subject domain is Finance and taught Derivatives and Risk Management, Security Analysis and Portfolio Management. He has also done research consultancy work and One project at (BARTI) Dr. Babasaheb Ambedkar Research and Technical and Innovation Pune.

FACULTY



DR. SHAKTI AWASTHI

ASSOCIATE PROFESSOR,

M.SC, MBA (HRM & MARKETING), PH.D. (MANAGEMENT)

Dr. Shakti Awasthi is Ph.D in Management from University of Mumbai is a seasoned academician with a strong acumen for research. She is a Master in Business Administration (MBA) with specializations in HRM & Marketing &

M.Sc. in Physics. Carries with her a rich experience of 23 Years in overall teaching with 1 year corporate experience with Bharti Air Tel. Have been instrumental in preparing HR Policies for the organizations. Guided students for live research projects. Edited the research journal with ISSN NO- 2277-7555 with a good impact factor.

She has authored and co-authored two books

1. Marketing Management
2. Human Resources Analytics

She has presented various research papers in national and international conferences and is awarded for best research paper presentations. Along with presentations she has got her paper published in SCOPUS and UGC approved journals.

She has shown her skills in organizing conferences, Developing & Executing the training programs for executives at MSME.



DR. ARATI KALE

ASSISTANT PROFESSOR, B.COM., M.COM. & MHRDM,

PH.D. (MANAGEMENT)

She has 15 years of rich experience in corporate as the AGM-HR and more than 16 years in academics. She has also handled international assignments in Training and Management Development Programs/Workshops. Presented and

published papers at National & International level of conferences. She is our approved and recognised faculty for the MMS degree course by the University of Mumbai. Dr. Arati Kale is an approved Ph.D. Guide in Management Studies affiliated to University of Mumbai and expertise in handling research papers.

FACULTY

**DR. GAGAN BHATIA**

ASSISTANT PROFESSOR,
B.TECH (CHEMICAL), MMS. (MARKETING),
U.G.C. NET, PH.D. (MANAGEMENT).

Dr. Gagan Bhatia is a faculty of Marketing. His expertise is in the areas of Services Marketing, Marketing Management, Retail Management, Strategic Management, Rural Marketing. He has an industry experience of 11 years in Banking & Media sectors and 11 years of experience in imparting management education. He is our approved faculty of Management Studies from University of Mumbai. He has published many research papers in various academic journals and presented research papers at national level conferences. He is UGC. NET Qualified in Management. He has completed his doctorate in Management and Commerce from Savitribai Phule University of Pune.

**PROF. ADITYA KHANDWE**

ASSISTANT PROFESSOR, B.COM, MMS (FINANCE)

After completing MBA, he started his career in Banking Sector with YES Bank Ltd. as a Branch Banking Specialist and moved on to further accentuate his career in the field of Hedge Funds with SS & C Globe.

Further, he worked as a Team Leader with JP Morgan Chase Bank to gain full-fledged exposure in Investment Banking. As he developed interest in teaching, he moved into academics to explore and learn the deeper aspects to being an academician. He has served the education industry for 7 years. He possesses experience and skill to handle various projects relating to Financial Research and Investment Banking. He has Published Research Papers in SCOPUS & UGC care indexed journal. He is our approved faculty for Management Studies under University of Mumbai. He is Pursuing Ph.D. from University of Mumbai.



FACULTY



DR. SHILPA C. SHINDE

ASSISTANT PROFESSOR, B.COM, MMM, PGDM, PH.D.
(MANAGEMENT)

She has 12 years rich experience in various corporates like Reliance Telecomm, Intelenet Ltd., ICICI Bank, Standard Chartered Bank, HDFC AMC, and Tech Process. She is an approved faculty for MMS by University of Mumbai. She has over 9.5 years of teaching experience in the management education. She is subject expertise in Marketing Strategy, Product and Brand Management, B2B, Research Methodology, Operations Research, Sales Management and Supply Chain Management. She has presented and published many research papers in various National and International Conferences. She has published various research papers in Impact factor and highly Indexed International Journals. She has completed two Consultancy Projects dealing with Hospital Management.



DR. KINJAL SHAH

ASSISTANT PROFESSOR, B.COM, M.COM,
M.PHIL (COMMERCE), PH.D. (COMMERCE & MANAGEMENT)

Dr. Kinjal Shah has extensive experience of 13 years of teaching in B Schools in Mumbai. Her expertise is in areas of B2B, International Business Managerial Economics, Business Environment and other such aspects. She has been an author of many books in the area of Finance, General Management and Marketing at Undergraduate level with leading Publisher – Sheth Publication Private Limited since last 08 years. She has published a number of research papers in various Journals, published 6 Research Papers in SCOPUS & UGC Indexed Journals. presented at National and International level. She has been a mentor to number of students guiding them on their research projects. She has been awarded with Best Doctorial Thesis award by International Association of Research and Development and an Outstanding Researcher award by Green Thinkerz respectively in 2019. She has completed her Ph.D. from University of Mumbai.

FACULTY

**PROF. ANJALI M. KULKARNI**

ASSISTANT PROFESSOR, B.E. (IPE), MBA FINANCE,
UGC NET SET (MANAGEMENT).

Prof. Anjali M Kulkarni is having a rich experience of over 18 years with various management institutes in Indore and Mumbai. She has also taught courses like M.Tech., BE and B.Pharm. She had also been associated with different management institutes in Navi Mumbai as a visiting faculty. She has also handled administrative responsibilities including that of In-charge Director. She has been teaching subjects Security Analysis & Portfolio Management, Financial Management, Operations Management, Managerial Economics, Business Statistics and Research Methods. She has published and presented research papers in various International and National Conferences organised by prominent management institutes including IIT Delhi, IIM Kozikode etc. She has also attended FDPs at reputed institutes including IISC Bangalore, FMS, BHU and MDI Gurgaon among others. She has published Research Papers in SCOPUS & UGC-CARE Indexed Journals. She has also guided several students for their research projects and research papers.

**PROF. KAVITA PATIL**

ASSISTANT PROFESSOR, B.E (ELECTRONICS),
MMS (OPERATIONS), UGC-NET (MANAGEMENT),
PH.D. PURSUING

Prof. Kavita Patil is an Engineer graduate with first class from University of Mumbai. She did her Master's in Operation Management with Distinction from University of Mumbai. Prof. Kavita Patil has participated in many management and faculty development programs and training in area of Operation, IT conducted by various institutes also was a moderator with many institutes. She began her career with leading companies where she gathered experience in Database Administration. She is Oracle certified DBA and has 6 years of rich experience in corporates. Seeking her passion in teaching, she joined many Management Institutes in Mumbai. She has 7 yrs of teaching experience in management institutes. She teaches Operation management, Supply chain management, Procurement and material management, knowledge management etc. She is a Ph.D. aspirant. She has done FDP from AICTE (2021) and IIT Bombay (2020). She had published research papers in Scopus and UGC - CARE.

FACULTY



PROF. MAKARAND BALAJI THAKOOR

ASSISTANT PROFESSOR, M.COM, B.ED, DIP.IN TAXATION LAWS, ICWA (INTERMEDIATE), MHRDM, MFM,,MMM, DBM

He has 38 years of teaching experience teaching Financial Accounting, Cost Accounting, Management Accounting, Financial Management, Special Studies in Finance, Project Finance to B.Com, M.Com, B.M.S., M.M.S., (both full time & Part time) BBI and also E.MBA, PGDBM's, Courses, DBM (Indian Merchant Chamber). He was a topper in Welingkar in Sem II & Sem IV & University topper in Sem (III) in Income Tax (University Paper) from JBIMS. At present teaching as a Visiting Faculty in Finance at WE School that is Welingkars Institute of Management for their part time Master for last 14 years since 2006 to 2020 to date to MIM, MHRDM, MMM, MFM Courses. He has experience in teaching Financial Accounting, Cost & Management Accounting, Financial Management, Project Finance. He has a rich experience in Training Corportes from industry. Such as Mahindra and Mahindra Indian defence forces Birla Company of Aditya Birla Group Pharma Company Buyer India.



PROF. NITU NAIR

ASSISTANT PROFESSOR, B.M.M. MMS. (MARKETING)

Prof. Nitu has 2 years of corporate experience in the advertising and marketing field. She has a teaching experience of over 7 years and has been associated with various reputed Institutes. Her core areas of interest are in Marketing Management, Principles of Management, Brand Management, Negotiation and Selling Skills, Strategic Management, Digital Marketing and Emerging trends in Marketing.

FACULTY

**PROF. PRAVIN NARANG**

ASSISTANT PROFESSOR,
B.E. (MECH), PURSING PH.D. (MANAGEMENT)

Has over 25 years' experience in industries like, Automobiles, Office Equipment etc. Apart from work experience in India, he also has overseas experience, in Africa and Middle East. He has done MMS and B.E. (Mech.) from University of Mumbai. He has also passed the NET exam and SET exam.

**PROF. AIMAN BHABHRAWALA**

ASSISTANT PROFESSOR,
MBA (FINANCE), UGC NET QUALIFIED

Prof. Aiman Bhabhrawala is a MBA-Finance Gold Medalist from Gujarat University. She did her bachelors in Business Administration with Finance Specialization from Gujarat University, Ahmedabad. She has qualified UGC-NET examination in the subject of Management for the post of Assistant Professor. She is currently pursuing Ph.D. from University of Gujarat.

**DR. SHREEDHAR V. SHERIGAR**

ASSISTANT PROFESSOR,
MA. LLM. MBA. Ph.D. (Management)

Dr. Shreedhar V. Sherigar has rich experience in 42 years of career as an industry expert and academician. He has served as a Director in the PGDM institute at Karjat and as a faculty in various management institutes. He is known for his expertise in HR and Law related subjects and domains. He is a recognised Research Guide for Ph.D. at YCMOU. He has published many research papers that highlight critical HR-related areas such as IR, BPO employee issues and challenges associated with training issues.

INFRASTRUCTURE

AUDITORIUM

The Institute has its own auditorium on the ground floor with a seating capacity of 650 persons. The Auditorium is fully carpeted with push back seats and is centrally air-conditioned. It has a projector room which provides film projections and an excellent stereo surround sound system. In addition, it also has its own spacious exhibition foyer and to meet the emergency in electricity supply failure, its own generator room. A separate canteen is attached to the auditorium to cater to the audience. It is used by Regular Students of Lala Lajpatrai Institute of Management for prime academic and cultural activities. The leading Institutions of Mumbai city hold their seminars, symposiums and conventions on week-ends. It also provides a stage for the academic seminars, workshops & corporate-academic interactions by our students.



HEALTH CENTRE

We believe that an academic Institute should not only work towards a healthy mind but also a healthy body. To ensure this a team of doctors from various streams visit our Institute on a regular basis.

OFFICE ALL INCLUSIVE

Institute has a dedicated 'Office All Inclusive', which takes care of Institute's administrative needs.

RECREATION CENTRE

In the current competitive world stress has become part of our lives. Hence, to provide the students with a stress free environment, we have a host of recreational activities that the students can indulge in so that they can rejuvenate their energies to face the world with same zeal and enthusiasm.



INFRASTRUCTURE



SEMINAR HALL

The Institute offers access to a state-of-the-art Seminar hall which is well equipped with audio visual aids such as overhead projectors, interactive multimedia platform, slide and movie projectors and has a capacity of thirty persons. This Room has played a host to a number of activities such as debates, guest lectures, professional film screening etc. to ensure the development of student's creative talents.

STUDENTS ACTIVITY CENTRE

Education through activity and interaction is our belief. To translate this belief into action we have activity rooms where small groups of students interact on a daily basis.

CLASS ROOM WITH AUDIO VISUAL AIDS

All classroom are equipped with audio visual aids such as microphones, speakers, overhead projectors & screen. Students & Faculty make use of the same to enhance their presentations. All classrooms are air conditioned which provides a conducive atmosphere for the students to study in.

CONFERENCE HALL

The Institution takes pride in having an Air Conditioned Conference Hall with a seating capacity of one hundred and twenty persons. The Institute organizes students presentations, group discussion, seminars, workshops and MDP's on a regular basis.



INFRASTRUCTURE



E-LIBRARY



CORPORATE INTERACTION SESSION AND GUEST LECTURE

"Emotional Intelligence" held on February 22, 2022.



HR department organized a guest lecture on Emotional Intelligence. Mr. David Selvanathan, Retd. HR director, AIR INDIA, discussed on the significance of Emotional Intelligence, its components and their impact on personal and professional success. He also explained on skill to increase one's Emotional Quotient.





INFRASTRUCTURE



CAFETERIA

The cafeteria offers hygienic and a wide range of Indian and Chinese cuisines, snacks and beverages. It is one of the favourite hangout for the students during the break.

COMPUTER CENTER

A state-of-the-art computer center equipped with 180 IBM, Wipro desktop computers, powered with Pentium IV, i3 and i5 processors. The entire arrangement is LAN oriented with 3 Xeon based and 1 IBM server and structured networking system with broadband connectivity of 5 MBPS leased line (1:1 Bandwidth ratio), internet connection from Hathway & MTNL. The computer center provides high speed internet surfing & downloading experience. The center also has laptops which are used by the students for presentation. The entire institute is Wi-Fi enabled with Firewall Security, which makes easy access for students to required data applications.



LIBRARY

Our centrally air-conditioned library is treated as a critical organ of the Institute. It has a rich collection of the latest and updated management literature, journals and periodicals. The number of books exceed 22000, supplemented by over 105 subscriptions to national and international journals and periodicals like the CMIE Reports, Harvard Business Review, ICSI, ICFAI, RBI

Reports etc. Besides these, there are many audio and video materials, CD-ROMs providing the students the reference and learning material needed to enhance their understanding of the individual topics in the scope of management. The library uses digital software package 'SOUL' which enables easy reference through the database. We also have e-journals namely EBSCO, NPTEL & J-GATE which are widely used in the field of research. In addition, we also have Database of CMIE which provide information for the students engaged in preparing projects.

SEMINARS

“BIG DATA AND ANALYTICS IN BUSINESS”

CONDUCTED ON MARCH 5, 2022, BY OPERATIONS DEPARTMENT



Mr Sandeep Agarwal, Corporate Trainer and Consultant in Big Data and Hadoop and Mr Arunjit Chowdhury, CEO, EBTS were distinguished speakers. Mr Sandeep Agarwal enunciated the importance of Big Data, elements of Big Data and Analytics in different domains. He gave examples of how Big Data Analytics can be deployed in multiple applications of Stock Exchange, Banks, and Retail Chains and Manufacturing industries. Mr Agarwal spoke about Hadoop and Spark big data platforms. Mr Arunjit emphasized the importance of learning technical and functional skills in using these platforms.



“DECENTRALISATION OF CRYPTO CURRENCY”

CONDUCTED ON MARCH 12, 2022 BY FINANCE DEPARTMENT

Mr Pranav Shastri, Sr. Manager, Wiley India Pvt Ltd, distinguished speaker enunciated the Fintech, usage of Fintech, Smart tech, Wealth tech and Insurtech. He gave detailed explanations on block chain, evaluation of bitcoin. He explained difference between Money vs Currency. He talked about Cryptography, P2P network and game theory. He explained importance of digital currency, values of money, Bitcoin token and Bitcoin protocol.

“MARKETING 5.0 & THE FUTURE OF BRANDS”

WAS CONDUCTED ON MARCH 29, 2022

Mr. Shannon Chavan Roque, founder of Start_ion Consultancy, was the keynote speaker. He discussed evolution of Marketing followed by the Future of Branding. He emphasized the need for a mix of human interaction and technology in the marketing domain and change while catering to different target audiences, like the GenZ or the Millennial with Data-driven marketing, predictive marketing, contextual marketing, augmented & agile marketing.



SEMINARS

INTERNATIONAL CONFERENCE



International Research Conference on “Sustainability in Business-Opportunities and Challenges” Lala Lajpatrai Institute of Management organized the International Research Conference on “Sustainability in Business-Opportunities and Challenges”-online on February 5, 2022. The Keynote Speakers were Mr. Ashok Sethi Chairman, Tata Consulting Engineers, Mumbai; Mr. Arvinder Anand - Vice President E2E Solutions North America Digital Services, USA; Ms. Payal Nanjiani- Founder & CEO, Success within Leadership Company USA; Mr. Sunny Nathani- Senior Strategy Consultant, Monitor Deloitte, USA; Dr. Mehul Chhatbar- Faculty of Business and Law, Coventry University, U.K.; Dr. Mahalaxmi Parajuli- Faculty Abertay University, Scotland; Mr. Darshan Desai- Marketing Coordination, Ellerca Health Corp, Canada; Ms. Gautami Mhatre- Human Recourses Associate, North York; General Hospital, Canada; Mr. Mahendra Kapadia- A Futurist and Peak Performance & Happiness Coach; were the distinguished speakers. They emphasized that a focus on sustainability appears to be a must for a business to succeed today. For those willing to become more sustainable in business, focus is on shifting away from consumer-based economy to conserver-based one. A panel discussion held on ‘Innovative approaches to Sustainability’. The panelists drawn from highly reputed and diverse companies across India.

AICTE SPONSORED INTERNATIONAL CONFERENCE ON SUSTAINABLE WORKFORCE 17 & 18 JUNE 2022.



The Human Resources Department of Lala Lajpatrai Institute of Management organized the Two - day AICTE Sponsored International Conference on Sustainable Workforce, 17 & 18 June 2022 in online mode from 9.00 am to 6.00 pm.

Dr. Kamalji Gupta, Chairman Governing Council welcomed the gathering and introduced the Keynote Speaker, Mr. Ashok Sethi Chairman, Tata Consulting Engineers, Mumbai. Dr. V. B. Angadi - Director, LLIM spoke about the relevance of sustainability and its significance in Business. Mr. Arvinder Anand - Vice President E2E Solutions North America Digital Services, USA; Ms. Payal Nanjiani- Founder & CEO, Success within Leadership Company USA; Mr. Sunny Nathani- Senior Strategy Consultant, Monitor Deloitte, USA; Dr. Mehul Chhatbar- Faculty of Business and Law, Coventry University, U.K.,

SEMINARS

Dr. Mahalaxmi Parajuli- Faculty Abertay University, Scotland; Mr. Darshan Desai- Marketing Coordination, Ellerca Health Corp, Canada; Ms. Gautami Mhatre- Human Resources Associate, North York General Hospital, Canada; Mr. Mahendra Kapadia- A Futurist and Peak Performance & Happiness Coach were the distinguished speakers. They emphasized that a focus on sustainability appears to be a must for a business to succeed today. For those willing to become more sustainable in business, focus is on shifting away from consumer-based economy to consumer-based one. A panel discussion on 'Innovative Approaches to Sustainability' with panelists drawn from highly reputed and diverse companies across India, the United States of America, United Kingdom, Canada and Scotland discussed about the development of sustainability strategies, marketing sustainable products and services of companies in their countries.

A special issue of Conference Journal of research papers contributed by both academia and practitioners from different states was released. The Conference was attended by more than 500 delegates and was a huge success and widely appreciated. The Conference ended with a vote of thanks by the Conference Convener Prof. Anusha Patil.

CAREER GUIDANCE EVENTS



LLIM placement team conducted various skill development sessions which will shape the career of the students. Knowledge Mould Session was conducted by industry expert Mr. Regan Homavazir On February 20 to 27, 2022. Communication skill Session was conducted by Mr. Rishi Chourasia, Vikalap Education, on February 12 to 17, 2022. Advance Excel Training Session was conducted by Mr. Pranav Shah on January 30 to February 19, 2022.

EXTRA CURRICULAR ACTIVITIES

INDUCTION PROGRAMME & FOUNDATION COURSE



Lala Lajpatrai Institute of Management (LLIM) organized an Online Induction Programme & Foundation Course for the first year MMS students [Batch 2021 – 2023] on January 4, 2022, to welcome students. A formal inauguration was done by Dr. Kamalji Gupta-Chairman of governing council and addressed by the Chief Guest Mr. Pratyaksh Bhaghi, Business Head – Hungerbox.

INDUCTION PROGRAMME & FOUNDATION COURSE



A session on Self Defence was organized by the Women Development Cell on February 15, 2022, by Mr. Rajendran Nair leading corporate trainer in India. Mr. Nair taught hand combat, and kick boxing techniques for the girl students. The participants expressed their gratitude and requested for more of such training which will help them to face life situations with more grit.

EXTRA CURRICULAR ACTIVITIES

SYNERGY



The MMS students of Lala Lajpatrai Institute of Management (LLIM) hosted its Annual Alumni Meet 'Synergy 2019' on 19th October, 2019. It was an evening filled with emotions with a strum on the spooky heartstrings of LLIMs proud alumni (Alma Mater). The Institute's Chairman- Dr.Kamalji Gupta; Director- Dr. V.B. Angadi; Student Counsellor- Dr. Asha Agarwal; Course Coordinator- Dr. H.J. Bhasin and Chief Operating Officer- Rajeev Gupta inaugurated the musical night by

lighting the lamp. Dazzling performances in the field of music, Bollywood blast, medley songs and a spectacular Bhangra performed by the very own MMS students were greeted with rapturous applause. The Chairman felicitated the dignitaries, Salim Khan, Riyaz Khan and Siraj Khan and alumnae- Mrs. Prachal Manglani and Mrs. Reema Desai

INDUSTRIAL INPUTS



The annual industrial visit took place on 12th March, 2020 at the Bombay Stock Exchange Broker's Forum, Mumbai. The session started at 9:30 a.m. where Dr. Aditya Srinivas delivered a lecture helping the students to get a practical experience about the trading and its nuances. Dr. Aditya touched upon many aspects of BSE right from its history to its current state of corporatized affairs. Many facets of financial instruments apart from equity were also discussed such as mutual funds, bonds,

commodities, etc. Students could also get a deep insight into the present economic situation which was explained in great detail. The lecture and the visit to BSE was a great learning experience about the financial markets and different economic situations and consequent highs and lows of the exchange index.

CONVOCATION DAY



Lala Lajpatrai Institute of Management (LLIM) organized Convocation day for Master of Management Studies (MMS) students [2019–2021] on February 26, 2022. The eminent dignitary Dr. Santosh Rane, Dean-Academics, Sardar Patel College of Engineering, Mumbai, addressed our students on the occasion of the day. In his speech he emphasized on importance of mental health, technical skills and financial planning.

EXECUTIVE DEVELOPEMENT PROGRAMME

COMMUNITY SERVICES



Lala Lajpatrai Institute of Management (LLIM) one of the premier management institutes in Mumbai conducted a social initiative on March 6, 2022, named 'Food for All, Hunger for None'. The idea originated from this one line 'Aaj Ek Din Mumbai Mai Koi Bhookha Nahi Soyega' and from that line Food for all, Hunger for None was born. The concept behind the initiative is to feed under privileged and needy individuals either on Mumbai's railway stations or on streets.

CORPORATE SOCIAL RESPONSIBILITY

Regarding the interaction of the Institute and Community, there is a definite process in place. To highlight the same, we hold every year the following events at our Institute for the benefit of the community at large

BLOOD DONATION DRIVE

YOGA CAMP

EYE CHECK UP CAMP

THALASSEMIA AWARENESS FOR OUR STUDENTS.

STEM CELL REGISTRATION

TOY DONATION DRIVE

EXHIBITION OF HANDICRAFTS MADE BY HANDICAP PEOPLE

ROAD SAFETY CAMPAIGN

ENACTUS

SELF DEFENCE

EXECUTIVE DEVELOPEMENT PROGRAMME

MDP ON DIGITAL MARKETING



LLIM organized MDP on February 25, 2020 for marketing managers from various corporates, Mr. Aaryender Rajpurohit who is renowned Asia pacific region international corporate trainer, currently is head of global training (Clever Tap), he also author of "Bullock Cart to ECart". He addressed participants about the various dimensions of digital marketing, importance for same and future growth aspects and scope of digital marketing.

THE ENTREPRENEURSHIP SUMMIT 2020 – A BRIO BREAKTHROUGH



LLIM MMS I students visited The Entrepreneurship Summit 2020 / The E-Summit 2020; it is the annual flagship event of The Entrepreneurship Cell, IIT Bombay on February 01 & 02, 2020. There were many events under the summit that involve lot of participants. LLIM students got the opportunity to connect with so many investors and like minded people at global platform, also various renowned speaker address in summit like Wipro chairman Mr. Rishad Premji; filmmaker and producer Mr. Anurag Kashyap; India head of Twitter Mr. Manish Maheshwari; and CEO of Lenovo Mr. Rahul Agarwal. Another prominent speaker

was Mr. Nitin Saluja, an IIT-Bombay alumni and CEO of Chayoos.

Mr. Sanjiv Chadha, MD & CEO of Bank of Baroda, Mr. T.V.Mohandas Pai, Chairman Manipal Global Education and Padma Shri Awardee, Mr. Ashish Chanchlani, Popular Indian Youtuber, CEOs of some of the best performing startups in India like Snapdeal, Jabong, Mr. Dutta Satadip, global head of operations of Pinterest, Mr. Kaushik Basu, former chief economist at World Bank, Mr. Pankaj Asthaana, Vice President, Mastercard, and Bharat Desai, co-founder and CEO of Syntel. The E-summit was able to motivate students to start building their own start up and come back next year as a founder.

FACULTY DEVELOPMENT AND CERTIFICATE PROGRAMME



An Online Faculty Development Programme under the theme "Redesigning Pedagogy: Educating for Innovation and Fostering for Society" was organized on March 26, 2022, by Department of Human Resources of Lala Lajpatrai Institute of Management. This Faculty Development Programme (FDP) was aimed to provide teachers with a framework for planning and discussing their current teaching practice and a guided method to plan for innovation. Post registration, the event was inaugurated by Dr. Srinivasan R. Iyengar: Director JBIMS. Hespoke about "Innovation and Edutainment for effective Teaching", Dr. Shankar Murthy, Dean of Academ-

ics at NITIE spoke on topic "Develop an environment for providing Innovative Education and helping society", Dr. Shiji Lyndon Assistant Professor, KJSIM spoke about 'Teaching Practices for Gen Z Students' and Dr. Shikha Bhatia, Associate Professor, IMS, New Delhi spoke on "Outcome -based Education".



CAREER AND GUIDANCE CELL



MR. RAJEEV GUPTA

(COO)

(Chief Operating Officer)

The Campus Recruitment Programme facilitates the placement for the full time programmes at LLIM. The institute collects vital data from companies like Job Profile, Salary Details and other relevant details in the attached form in order to organize a smooth recruitment process.



DR. SURESH SUVARNA

ssuvarna@llim.edu

9819420200

(HOD - Placement Cell)

The institute has a dedicated Career & Guidance Cell, which is in constant touch with the corporate world and essentially keeps the students informed about the requirements in different industry sectors regarding career opportunities available. It is very well supported by the Student Placement Committee. The recruiters regularly visit our campus for recruiting students every year. LLIM is a member of National Human Resource Development Network, Mumbai Chapter.



PROF. PRAVIN NARANG

npravin@llim.edu

9619104127

(Assistant - Placement Cell)

This depends upon the various selection techniques used by the corporates according to their recruitment procedure. After the candidates are shortlisted and selected, the offer letters are to be given to the Placement Office.



OUR ACHIEVEMENTS

SR NO	DATE	EVENT NAME	SUB EVENT NAME	PRIZE	STUDENT'S NAME	ORGANISED BY
1	20/01/2019	Howzzat 20-20	Cricket T-20	Group Stage	Karan Malhotra (Captain) Tushar Khot (Vice Captain), Shandul Ghotkar Ghomade Pratik Patel, Niraj Shah Mahavir Lohar Shikhar Kapor Vishal Matreia Vishal Gupta Jasdeep singh Nagpal Ahhinax, Singh, Virag Panse Soham, Shinde Gaurav Sonawane	N. L. Dalmia Institute of Management, Mira Road
2	20/01/2019	Howzat 2019	Cricket T20	Man of the Match	Karan Malhotra	N. L. Dalmia Institute of Management, Mira Road
3	8/02/2019	Pratyush	Solo Singing	First Prize	Anjali Nair	I.E.S. Management Studies and Research Centre, Bandra
4	8/02/2019	Pratyush	Duet Singing	Second Prize	Anusha Mantri Anjali Nair	I.E.S. Management Studies and Research Centre, Bandra
5	8/02/2019	Pratyush	Mr. and Ms. Pratyush (Personality Contest)	Participation	Jayesh Patil	I.E.S. Management Studies and Research Centre, Bandra
6	8/02/2019	Pratyush	Carrom	Participation	Swapnesh Kamble	I.E.S. Management Studies and Research Centre, Bandra
7	14/03/2019 28/03/2019	Impact 20 19	Cricket 35 overs	Runners up	Karan Malhotra (Captain) Tushar Khot (Vice Captain), Shandul Ghotkar Ghomade Pratik Patel, Niraj Shah Mahavir Lohar Shikhar Kapor Vishal Matreia Vishal Gupta Jasdeep singh Nagpal, Abhinav Singh, Virag Panse, Soham Shinde, Gaurav Sonawane	Welinkar's Institute of Management Development and Research, Matunga



OUR ACHIEVEMENTS

SR NO	DATE	EVENT NAME	SUB EVENT NAME	PRIZE	STUDENT'S NAME	ORGANISED BY
8	14/03/2019 28/03/2019	Impact 20 19	Cricket 35 overs	Man of the Match	Virag Panse	Welingkar's Institute of Management Development and Research, Matunga
9	14/03/2019 28/03/2019	Impact 20 19	Cricket 35 overs	Man of the Match	Jasdeep Singh Nagpal	Welingkar's Institute of Management Development and Research, Matunga
10	14/03/2019 28/03/2019	Impact 20 19	Cricket 35 overs	Man of the Match	Soham Shinde	Welingkar's Institute of Management Development and Research, Matunga
11	14/03/2019 28/03/2019	Impact 20 19	Cricket 35 overs	Man of the Match	Karan Malhotra	Welingkar's Institute of Management Development and Research, Matunga
12	12/09/2018	TIMSR 2018	Treasure hund	Participation	Minal Goyal Simran Dusseja	Thakur Institute of Management Studies and Research, Kandivali

ACHIEVEMENTS & AWARDS

- MMS I student Mr. Meet Khara won 1st prize for DJ on January 17, 2020 at Springz organized by Nagindas Khandwala College, Malad
- MMS I student Mr. Meet Khara won 1st prize for DJ on January 23, 2020 at RCHC Hinduja Carnival organized by Hinduja College, Charni Road
- MMS I student team Mr. Saurabh Jondhale, Mr. Rohit Doranam, Mr. Suyash Devrukhkar, Mr. Marwah Navjyot Singh, Mr.Yash Iswalkar and Mr. Ajay Gupta , won 1st prize for Box Cricket on February 01, 2020 at Cosmos Jallosh organized by Valia College Andheri
- LLIM Faculty Dr. M. Gowri Shankar received Awarded Excellence in Educational Delivery 2020 on March 4, 2020 by Mr. Ambarish Datta, Managing Director & CEO, BSE Institute Ltd [Fully Owned Subsidiary of Bombay Stock Exchange Ltd.]

OUR METHODOLOGY

Students are the assets of our Institute. We believe that it is our responsibility to mould them in such a way that they become the assets of the Industry. Our students are future managers. Keeping this in mind, the students of our Institute are trained right from day one to tackle any difficult situation that they are likely to face in the future. The Institute believes that a self learning attitude of the students is the key to success. Thus, we aim at developing a self learning attitude among our students rather than restricting their thoughts. This self learning attitude when coupled with theoretical knowledge helps the students to think and come out with innovative solutions thereby achieving our objects of providing the industry with our assets that would lead to their success. Following techniques are used to improve the skills of our students.

PROJECTS & PRESENTATIONS



The students not only learn theoretical aspects of a subject but also prepare and present projects enabling them to assimilate and gain more knowledge through self-learning. These projects are then presented by them thus allowing knowledge to be shared. It also helps them to improve their communication and presentation skills.

CONTINUOUS EVALUATION

A student's performance is frequently evaluated through periodic and mid term tests that are conducted by the respective professors. Continuous evaluation helps students to overcome their weaknesses and build a strong foundation. Apart from continuous evaluation, the students are also judged by external faculty appointed by University of Mumbai by evaluating University papers pertaining to General Management & also in their area of specialization.

LLIM PUBLISHED JOURNALS EDITED BOOKS & NEWSLETTER



CASE STUDY COMPETITION

STORM 2020 THE CASE STUDY COMPETITION



“STORM”

February 24 & 29, 2020

Renowned corporate members scrutinize participants performance, Judge Panel members includes Dr. Ravindra Dey Director, XI MR, Mr. Nachiket Marathe Manager, Market Research, Mahindra and Mahindra and Mrs. Malavika Sahasrabudhe, Managing Partner, Gokhale-Sathe Associates. This entire competition proved to be of immense learning experience for our MMS students to look into business issues with new dimension.





LIFE AT LLIM





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OUR RECRUITERS

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99 acres.com
A C Nielsen
Accenture
Acuri's
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Aditya Birla Retail Ltd
AFCO Investment services
Agility Logistics Pvt Ltd
Ahuja Constructions Ltd
Airtel Ltd
Albans Associate Pvt Ltd
Alembic Pharmaceuticals
Algorithams Software Pvt Ltd
Alliance Insurance Broker Pvt Ltd
Almondz Global Securities Ltd
Alonso Logistics
Amazon
Ambab
Ambika
Anand Rathi Financial Services Ltd
Angel Broking Ltd
Annapurna Finance
Antal Global Network Ltd
Appco Group
Aptech Computer Ltd
Aranca
Ariston Capital Services Pvt Ltd
ASAPP Info Global Group
Ashika capital Ltd
Ashtech
Asia Motor Works
Asian Business Exhibition and Conference Ltd
Asian Heart Institute
Asian Paints Ltd
Atharva Life Sciences Consulting Pvt. Ltd
Atos Syntel
Avalon Global Research
Awign
Axis Ad-Print-Media (I) Pvt.Ltd.
Axis Bank
Bajaj Capital Ltd
Bajaj Electricals
Bajaj Fin Serve Ltd
Balaji Telefilms Pvt Ltd
Bank of Baroda
Bank of Mauritius

Barclays Bank
Barista Coffee Company Ltd
Being Human
Best Alternative
Beyondskool
Birla SunLife Insurance
Bisleri International Pvt Ltd
Blogadda.com
Bloom Systems
Bloomberg
Bombay Dyeing
Bonanza Group
British Council
Brokers Network
BYJU's
Cadbury India
Cafe Coffee Day
Camlin Ltd
Camphire
Capgemini Consulting
Capital First
Capsave
Career Catalyst
Career Launcher
Carnival
Catholic Syrian Bank
CavinKare Ltd.
Celusion Technology Pvt. Ltd.
Central Bank of India
Cex WeBuy Entertainment
Cheers Interactive
Citi Bank
CMC Ltd(Tata Enterprise)
CMIE
Core Integra Services Pvt Ltd
Corporate Bridge Pvt Ltd
Course 5
Credexpert
CredR Consultancy
Crimson Interactive
Crisil Ltd
Croma
Cross Tabs
D'decor Home Fabrics Pvt Ltd
Dalal Street Investments Ltd
Datamatics Global Services Pvt Ltd
DCS Bank Ltd



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E-emphasys Systems Pvt Ltd
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Energia Well Being Pvt Ltd
Ernst & Young Services Pvt. Ltd
eScan
Essel Marketing & Promotions Pvt Ltd
ETP International Pvt Ltd
Excel Recruiters
Famycare Ltd.
Federal Bank
Field Global Pvt Ltd
Finman Advisory Services Pvt. Ltd
Finnacle
Finrex
Finstream Financial Advisors Pvt Ltd
Flipkart
Forbes Marshall Pvt Ltd
Fortis Hospital
Franchise India Holdings Ltd
Future Group
GEP Solutions Pvt Ltd
Gitanjali Group
Godrej
Graphene Media Pvt Ltd
Gravitas Technology Pvt. Ltd. (Lindedata)
Greaves Crompton Ltd
Green Rootz Manpower Consulting
Gulf Oasis Insurance Brokers Ltd. (Dubai)
Havells India Limited
HDFC Asset Management Co Ltd
HDFC Bank Ltd
HDFC Life
Hidesign
Hilton Mumbai International Airport

Hindustan Cargo Ltd
Hindustan Coca-Cola Beverages Pvt Ltd
Hindustan Times
Hindware Homes
Hot Mugs
Hotel World Steel
HR Mantra Pvt Ltd
HR Reflections
HRAnexi Pvt Ltd
HSBC
Hunt Partners
Hypercity
ICICI Bank
ICICI Prudential Ltd
ICICI Securities Ltd
ICRA
IDBI Bank
IDFC First Bank
IMRB International
Index Advisory Pvt. Ltd.
India Forex Advisor Pvt Ltd
India Infoline Ltd
Indiabulls Distribution Services Ltd
IndiaMART.com
Indusind Bank
Infiniti Retail (Croma)
Infomedia 18 Ltd
Infrasoft Technologies Ltd.
ING Vyasya Bank
Ingram Micro
Institutional Shareholder Services India Pvt. Ltd.
InSync Analytics (India) Private Limited
Integreon
Interactive Brokers
Iris Capital
ITC
J K Tyre & Industries Ltd
J W Marriott Hotels & Resorts
Janes Long Lasalle
Jaro Education
Jean Claude Beguine
Jeevansathi.com
Jet Airways
Jetspeed Logistics
Jio Platform
Jupiter Infomedia Ltd



OUR RECRUITERS

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Kalpataru Constructions Ltd
Kiara Decor Pvt Ltd
Kotak Mahindra Bank Ltd
KPMG
L & T Ltd
L&T Hydrocarbons
L&T Infotech Ltd
Lakeshore
Laurent and Benon Group
Lentra
Lexi Pens Ltd
LKP Securities
Lodha Group
Logic Serve
Lupin Ltd
Mahindra Financial Services Ltd
Mahindra Holidays
MAK Kotwal Realty
Maple Digital Technology International Pvt Ltd
Marathon Realty
Marcus Evans
Marine Electricals
Markets and Markets
Master Soft
Mata Securities
Matrimony.com
Max Bupa Life Insurance
McDonalds (Hardcastle Restaurants Pvt. Ltd.)
MDBS Financial Services Ltd
Media 360 Interactive Pvt. Ltd
Metro Shoes
Mgb Advisors Pvt Ltd
MGH Logistic Groups
Midas- Care Pharmaceuticals Pvt Ltd
Miles Software Pvt Ltd
Mint RPO
Morning Star Pvt Ltd
Motilal Oswal Securities Ltd
MX Player
N. J. Group
N.J.Invest Pvt Ltd
Naukri.com
Neiron India
Neosoft Technologies

Nerolac Paints Ltd.
Nestle India Ltd
Nexus Lifecare
Nilkamal Limited
Nilsan Nishotech Pvt Ltd
Nirmal Lifestyle
Nitco Tiles Ltd
Nomura Services Pvt Ltd
NSEIT
NTT Global
Nucosoft Consulting Pvt Ltd
Oberoi Group of Hotels and Resorts
Olacabs Financial Services
Omega Group
OPPO Mobiles MU Pvt. Ltd.
P N Writer & Co.
Palenge Digital Marketing Solutions P. Ltd
Panasonic
Pantaloon Retail India Ltd
Parle Agro Ltd
Paytm
PepsiCo India Holdings Pvt Ltd
Percept Advertising
Percipere Consulting India Ltd.
Phoenix Marketcity (Marketcity Resources)
PhonePe
PID India Ltd.
Pin Click
Pioneer Insurance & Reinsurance Borkers Pvt. Ltd.
Piramal Realty
Planet M
PNS Corporate Services
Polycab
Portfolio Financial Services Ltd
Principal Pnb Asset Management Co pvt. ltd
Prism Informatics Ltd
Property Cloud
Property Pistol
PRS Permacel Pvt Ltd
Publicis
Quess
Radio City 91.1FM
Radius Developers
Rajaprabhu Traders Pvt. Ltd.
ReachLocal Services Pvt Ltd
Reitzel India Pvt Ltd
Reliance Capital Ltd



OUR RECRUITERS

Reliance Communications Ltd	Tata Teleservices Ltd
Reliance Jio	Tata Trent Ltd
Reliance Retail	TCS
Religare Securities Ltd	Teamlease
Rentokil PCI	Tech Mahindra
Ricoh India Ltd	Techman Systems Ltd.
RMC Readymix India Pvt. Ltd.	The Brand Saloon
Robinhood Insurance Brokers Pvt. Ltd.	The Indian Express
Royal Bank of Scotland	The Lalit
RPG Enterprise Ltd	The Nielsen Company
RSM	Thompson Reuters Corporation
Runwal Group	ThyssenKrupp Elevator (India) Pvt. Ltd
Rustomjee	Tibco Software
S & P Global Inc.	Times Internet Ltd
S. D. Corp	Toonz Retail
SAG- Infotech Pvt Ltd	Transparent Value Pvt Ltd
Samsonite South Asia Pvt Ltd	Tresvista Financial Services Pvt Ltd
Saraswat Bank Ltd.	Trident Hotels Ltd.
SBI General Insurance	Trimax IT Infrastructure & Services Ltd
SBICAP Securities Ltd	Truefitt and Hill
SDL Recruitment	Ugam Solutions
SEAT	Ultratech Cements Ltd
ShareKhan Ltd	Upgrad
Sheth Creators Pvt Ltd	UTI Asset Management Co. Ltd.
Shiksha.com	Value Consulting Pvt Ltd
Shriram Wealth Ltd.	Value HR
SICOM Ltd	Veracitiz
Siemens Ltd	Vijaya Bank
SKP (NEXDIGM)	Vikram Tea
Squareyards (Dubai, Oman, Abudhabi)	Visible Alpha Solutions India Pvt. Ltd.
SS&C Globeop Financial Services	Vito India Advisors Pvt Ltd
Standard Chartered Finance Ltd.	Vivo Communication Technology Co. Ltd.
Star Bazar	Vodafone Idea
State Bank of Mauritius Ltd	Welspun
State Street Corporation	West Coast
Stemate Biotech Pvt. Ltd	Xanadu Realty Pvt. Ltd.
Stock Holding Corporation of India	XL Dynamics
Stratecent Consulting Pvt Ltd	XL Recruiters
Summai Shipping	Xpressbees
Sunteck Realty	Yes Bank
SVC Bank Ltd	Yotta
Swiggy	ZEE TV
Talent HR Networks Pvt. Ltd.	Zenith World Ltd
Tam Media Research	Zezo Software Pvt. Ltd.
Tata Capital Ltd	Zomato
Tata Communications	Zycus Infotech Ltd
Tata Consultancy Services	



DOCUMENTATION

LIST OF DOCUMENTS REQUIRED FOR MMS ADMISSION (Refer Website : www.llim.edu)

Sr. No.	Title
1	CAP ROUND STUDENTS MUMBAI UNIVERSITY STUDENTS (HOME UNIVERSITY STUDENTS)
2	CAP ROUND STUDENTS (OUTSIDE MUMBAI UNIVERSITY WITHIN STATE OF MAHARASHTRA STUDENTS)
3	CAP ROUND STUDENTS (FOR OUTSIDE MAHARASHTRA STATE (OMS STUDENTS)
4	CAP ROUND STUDENTS FOR J & K CATEGORY STUDENTS
5	LINGUISTIC MINORITY SEATS (FOR MUMBAI UNIVERSITY STUDENT ONLY)
6	LINGUISTIC MINORITY SEATS (For students from other than Mumbai University but within Maharashtra State)
7	Common Documents
	<ol style="list-style-type: none">1. Affidavit regarding attendance2. Curbing the menace of ragging in AICTE approved technical institutions. (Two Affidavits)3. Undertaking for difference in fees4. Affidavit for Gap5. Affidavit regarding SMS and Email6. Affidavit (only for Punjabi Linguistic Minority students)

RULES AND REGULATIONS FOR ADMISSIONS

RNI No. MAHBIL /2009/37831



सत्यमेव जयते

महाराष्ट्र शासन राजपत्र असाधारण भाग चार-ब

वर्ष १, अंक ८६(२)]

बुधवार, जून २१, २०२३/ज्येष्ठ ३१, शके १९४५

[पृष्ठे ४, किंमत : रुपये १.००

असाधारण क्रमांक २४०

प्राधिकृत प्रकाशन

महाराष्ट्र शासनाने महाराष्ट्र अधिनियमान्वये तयार केलेले
(भाग एक, एक-अ आणि एक-ल यांमध्ये प्रसिद्ध केलेले नियम व आदेश यांव्यतिरिक्त) नियम व आदेश.

उच्च व तंत्र शिक्षण विभाग

मादाम कामा मार्ग, हुतात्मा राजगुरू चौक, मंत्रालय,
मुंबई ४०० ०३२, दिनांक २१ जून २०२३.

अधिसूचना

महाराष्ट्र विना अनुदानित खाजगी व्यावसायिक शैक्षणिक संस्था (प्रवेश व शुल्क यांचे विनियमन) अधिनियम, २०१५.

क्रमांक एआरपी २०२३/(प्र.क्र. ५२)/तांशि-४.—महाराष्ट्र विना अनुदानित खाजगी व्यावसायिक शैक्षणिक संस्था (प्रवेश व शुल्क यांचे विनियमन) अधिनियम, २०१५ (२०१५ चा महा. २८) याच्या कलम २३ द्वारे प्रदान केलेल्या अधिकारांचा वापर करून, महाराष्ट्र शासन, याद्वारे, महाराष्ट्र विना अनुदानित खाजगी व्यावसायिक शैक्षणिक संस्था (पूर्ण वेळ व्यावसायिक पदव्युत्तर पदवी तांत्रिक पाठ्यक्रमांच्या प्रवेशाचे विनियमन) नियम, २०१७ मध्ये आणखी सुधारणा करण्यासाठी, पुढील नियम करित आहे :—

१. या नियमांस, महाराष्ट्र विना अनुदानित खाजगी व्यावसायिक शैक्षणिक संस्था (पूर्ण वेळ व्यावसायिक पदव्युत्तर पदवी तांत्रिक पाठ्यक्रमांच्या प्रवेशाचे विनियमन) (सुधारणा) नियम, २०२३, असे म्हणावे.

२. महाराष्ट्र विना अनुदानित खाजगी व्यावसायिक शैक्षणिक संस्था (पूर्ण वेळ व्यावसायिक पदव्युत्तर पदवी तांत्रिक पाठ्यक्रमांच्या प्रवेशाचे विनियमन) नियम, २०१७ (यात यापुढे याचा निर्देश, “मुख्य नियम” असा केला आहे) याच्या नियम १२ मधील, पोट-नियम (क) मध्ये, दोन्ही ठिकाणी “केंद्रीभूत प्रवेश प्रक्रियेची (कॅप) पहिली व दुसरी फेरी” या मजकुराऐवजी “केंद्रीभूत प्रवेश प्रक्रियेची (कॅप) पहिली, दुसरी व तिसरी फेरी” हा मजकूर दाखल करण्यात येईल.

(१)

भाग चार-ब-२४०-१

RULES AND REGULATIONS FOR ADMISSIONS

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महाराष्ट्र शासन राजपत्र असाधारण भाग चार-ब, जून २१, २०२३/ज्येष्ठ ३१, शके १९४५

३. मुख्य नियमांस जोडलेल्या अनुसूची-दोन ऐवजी, पुढील अनुसूची दाखल करण्यात येईल, ती पुढीलप्रमाणे :—

“ अनुसूची - दोन

(थेट द्वितीय वर्ष प्रवेशाकरिता)

(नियम ६ व ७ पहा)

पदव्युत्तर पदवी पाठ्यक्रमाच्या थेट द्वितीय वर्ष प्रवेशासाठी उपलब्ध असलेल्या जागांचे वाटप, सक्षम प्राधिकरणाच्या तसेच संस्थेच्या संकेतस्थळावर प्रसिद्ध करण्यात येईल आणि त्या जागा नियम १३ अनुसार संस्थेद्वारे भरण्यात येतील.

थेट द्वितीय वर्षासाठी जागांची विभागणी

अ.क्र.	संस्थेचा प्रकार	संस्थेच्या स्तरावर भरावयाच्या * रिक्त जागांच्या टक्केवारीप्रमाणे जागा	
		सर्वसाधारण जागा	अल्पसंख्याक कोटा
१	विनाअनुदानित खाजगी व्यावसायिक शैक्षणिक संस्था (अल्पसंख्याक संस्था वगळून)	१०० टक्के	काही नाही
२	विनाअनुदानित अल्पसंख्याक शैक्षणिक संस्था	(१०० टक्के वजा अल्पसंख्याक कोटा %)	किमान ५१ टक्के@
@ ही अल्पसंख्याक संस्थेमध्ये भरावयाच्या जागांची किमान टक्केवारी असून, ती १०० टक्क्यांपर्यंत वाढविता येईल.			
* रिक्त जागा याचा अर्थ, ज्या मंजूर प्रवेश क्षमतेपैकी मागील वर्षात रिक्त होत्या अशा जागा, असा आहे.			

महाराष्ट्राचे राज्यपाल यांच्या आदेशानुसार व नावाने,

सतिश तिडके,
शासनाचे उप सचिव.



RULES AND REGULATIONS FOR ADMISSIONS

महाराष्ट्र शासन राजपत्र असाधारण भाग चार-ब, जून २१, २०२३/ज्येष्ठ ३१, शके १९४५

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HIGHER AND TECHNICAL EDUCATION DEPARTMENT

Madam Cama Marg, Hutatma Rajguru Chowk, Mantralaya,
Mumbai 400 032, dated the 21st June 2023.

NOTIFICATION

MAHARASHTRA UNAIDED PRIVATE PROFESSIONAL EDUCATIONAL INSTITUTIONS (REGULATION OF ADMISSIONS AND FEES) ACT, 2015.

No. ARP 2023/(C.R. 52)/TE-4.—In exercise of the powers conferred by section 23 of the Maharashtra Unaided Private Professional Educational Institutions (Regulation of Admissions and Fees) Act, 2015 (Mah. XXVIII of 2015), the Government of Maharashtra hereby makes the following rules further to amend the Maharashtra Unaided Private Professional Educational Institutions (Regulation of Admission to the Full Time Professional Post Graduate Technical Courses) Rules, 2017, namely :—

1. These rules may be called the Maharashtra Unaided Private Professional Educational Institutions (Regulation of Admission to the Full Time Professional Post Graduate Technical Courses) (Amendment) Rules, 2023.

2. In rule 12 of the Maharashtra Unaided Private Professional Educational Institutions (Regulation of Admission to the Full Time Professional Post Graduate Technical Courses) Rules, 2017 (hereinafter referred to as “the principal Rules”), in sub-rule (a), for the letters and words “CAP Rounds- I and II”, at both the places, the letters and words “CAP Rounds- I, II and III” shall be substituted.

RULES AND REGULATIONS FOR ADMISSIONS

४

महाराष्ट्र शासन राजपत्र असाधारण भाग चार-ब, जून २१, २०२३/ज्येष्ठ ३१, शके १९४५

3. For SCHEDULE-II appended to the principal Rules, the following SCHEDULE shall be substituted, namely :—

“SCHEDULE –II

[For Second Year (Lateral Entry) Admission]

(See rule 6 and 7)

The distribution of seats available for the admission in Post Graduate course for second year (Lateral Entry) shall be published on the website of the Competent Authority as well as Institute and shall be filled in by the institution as per the rules 13.

Seat Distribution for Second Year (Lateral Entry)

Sr. No.	Type of Institution	No. of Seats as % of *Vacant Seats to be filled at Institute Level	
		General Seats	Minority Quota
1	Unaided Private Professional Educational Institutions (excluding minority Institutions)	100%	Nil
2	Unaided Minority Educational Institutions	(100 % minus Minority Quota %)	Minimum 51%@
@ These are the minimum percentage of seats to be filled in the Minority Institution, this may be extended up to 100%.			
*Vacant Seats means seats, within the sanctioned intake, which remain vacant during previous year.			

By order and in the name of the Governor of Maharashtra,

SATISH J. TIDKE,
Deputy Secretary to Government.



LALA LAJPATRAI

Institute of Management

📍 Lala Lajpatrai Marg, Mahalaxmi, Mumbai - 400034.

☎ 2351 3874

🌐 www.llim.edu

✉ llimplacements@llim.edu